**Job Profile comprising Job Description and Person Specification**

**Job Description**

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| **Job Title:** Category Manager (Corporate Services) | **Grade**: MG1 |
| **Section:** Procurement | **Directorate:** Financial Services |
| **Responsible to following manager:**Head of Procurement | **Responsible for following staff:**Category Team of up to 5 Officers |
| **Post Number RWR0129** | **Last review date:** April 2020 |

**Working for the Richmond/Wandsworth Shared Staffing Arrangement**

This role is employed under the Shared Staffing Arrangement between Richmond and Wandsworth Councils. The overall purpose of the Shared Staffing Arrangement is to provide the highest quality of service at the lowest attainable cost.

Staff are expected to deliver high quality and responsive services wherever they are based, as well as having the ability to adapt to sometimes differing processes and expectations.

The Shared Staffing Arrangement aims to be at the forefront of innovation in local government and the organisation will invest in the development of its staff and ensure the opportunities for progression that only a large organisation can provide.

**Job Purpose:**

To provide support and assistance to the Head of Procurement to ensure compliant procurement processes and working practices are consistent with the requirements of the procurement code of practice / contract standing orders and the public contract regulations.

To develop a category based action plan and associated sourcing programme and to directly manage a category based team.

To aid and support the development of strategic relationships with suppliers, delivering cost savings to the Council’s and providing expert procurement advice and guidance.

**Specific Duties and Responsibilities:**

* Develop category based action and sourcing plan following a detailed analysis of spend, supplier volumes, market dynamics and transaction costs.
* Lead and participate in corporate procurement projects, deploying category expertise and commercial acumen and knowledge.
* Oversee the development of tender and quotes documentation, analysis and evaluation of tender responses to ensure compliance with the council’s procurement code of practice.
* Develop and implement strategies to manage procurement risk, integrate council policies into procurement practice, and measure and analyse procurement spend and savings data.
* To ensure timely and accurate periodic information, reports and statistical returns as may be required by Officers, Members and external bodies.
* Manage key strategic relationships with internal stakeholders and suppliers to promote a productive relationship which delivers the required goods, works and/or services within the agreed framework.
* Develop and manage external relationships with other organisations which promote collaboration and the sharing of services.
* To support the implementation of significant new legislation and major procedural changes involving intensive application of professional and managerial skills.
* To develop and implement quality improvement initiatives within the post holders category and procurement more generally.
* To be responsible for the direct line management of a number of officers within their defined category to include, day to day line management including managing poor performance, progression within link grades, setting and monitoring annual performance targets, maintaining sickness absence records and application of policy.

**Generic Duties and Responsibilities**

* To contribute to the continuous improvement of the services of the Boroughs of Wandsworth and Richmond.
* To comply with relevant Codes of Practice, including the Code of Conduct and policies concerning data protection and health and safety.
* To adhere to security controls and requirements as mandated by the SSA’s policies, procedures and local risk assessments to maintain confidentiality, integrity, availability and legal compliance of information and systems
* To promote equality, diversity, and inclusion, maintaining an awareness of the equality and diversity protocol/policy and working to create and maintain a safe, supportive and welcoming environment where all people are treated with dignity and their identity and culture are valued and respected.
* To understand both Councils’ duties and responsibilities for safeguarding children, young people and adults as they apply to the role within the council.
* The Shared Staffing Arrangement will keep its structures under continual review and as a result the post holder should expect to carry out any other reasonable duties within the overall function, commensurate with the level of the post.

**Additional Information**

Manages a team of up to 5 Officers

**Person Specification**

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**Our Values and Behaviours**

The values and behaviours we seek from our staff draw on the high standards of the two boroughs, and we prize these qualities in particular:

**Being open.** This means we share our views openly, honestly and in a thoughtful way. We encourage new ideas and ways of doing things. We appreciate and listen to feedback from each other.

**Being supportive.** This means we drive the success of the organisation by making sure that our colleagues are successful. We encourage others and take account of the challenges they face. We help each other to do our jobs.

**Being positive.** Being positive and helpful means we keep our goals in mind and look for ways to achieve them. We listen constructively and help others see opportunities and the way forward. We have a ‘can do’ attitude and are continuously looking for ways to help each other improve.

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| **Person Specification Requirements** | **Assessed by A &**  **I/ T/ C (see below for explanation)** |
| **Knowledge**  |
| Knowledge and experience of UK Procurement Law in practice | A/I/T |
| Knowledge of current best practice procurement as it relates to the public sector | A/I/T |
| Knowledge and experience of developing procurement based category action plans | **A/I/T** |
| **Experience**  |
| Substantial Procurement experience within a similar sized organisation. | A/I |
| Experience of successfully leading or managing high-performing teams of staff. | A/I |
| Significant experience of successfully managing own workload and that of others in an environment where deadlines and priorities frequently change and are often conflicting. | A/I |
| **Skills**  |
| Able to analyse and interpret complex financial data | A/I |
| Able to establish and develop positive relationships both internally and externally to promote confidence and collaborative working | A/I |
| Able to display a good level of numeracy and literacy with strong attention to detail and be able to write formal reports, presentations and other documents in a clear and concise manner | A/I |
| Significant experience of using standard IT packages to an advanced level | A/I |
| **Qualifications**  |
| MCIPS or relevant procurement experience within a public sector organisation at a senior level | A/C |

**A – Application form**

**I – Interview**

**T – Test**

**C - Certificate**